The most relevant and targeted platform for your organisation to deliver its message to and raise its profile among senior pension fund decision makers.
IPE is a multinational, market-leading niche financial information provider which is both European and global with roots in the UK. It is focused on pension funds and other institutional investors, and those who serve them; all of IPE’s products and services have the central objective of facilitating and enhancing interaction between these groups, specifically between the buy and sell side of the industry.

We have successfully created a suite of editorial products and services which are used by the industry’s most senior executives. In close consultation with our readers we continue to develop these products and services; this includes adapting them to meet the challenges posed by continued remote working and travel bans.

Our readers trust and value the IPE brand both for the integrity of its products and because they know that we understand our readers, their needs, and how they change. IPE is delighted to have been named Institutional Team of the Year in the 2020 Aegon Asset Management Journalism Awards, and Institutional Investment Publication of the Year in the 2020 Willis Towers Watson Virtual Media Awards.

In 2022, IPE’s 25th anniversary year, we look forward to working with our industry partners to further strengthen our position as the leading source of intelligence on European pensions and institutional investment for the benefit our senior, decision-making readership.
The value of IPE to our European pension fund readers

KRYSTJÖN NA KRISTJANSÓN, PORTFOLIO MANAGER AT IS FUNDS (ÍSLANDSÍSÍJRIR), ICELAND

IPE is a great and reliable source of information on various topics related to pension funds and asset management. It is always on top of recent trends and relevant topics and gives an in-depth analysis on the topics it covers, helping me in my decision-making as a portfolio manager.

HANS-WILHELM KORFMACHER, CEO OF THE MANAGEMENT BOARD, WPV, GERMANY

IPE offers a broad overview of the international investment industry and always deals with current topics. This view beyond the horizon is a valuable support in our daily work.

MAGNUS BILLING, CEO, ALECTA, SWEDEN

IPE is a very valuable and important source of information for me in my work. It keeps me abreast with recent developments in the marketplace and it provides me with in-depth analysis on topics that are of key importance to Alecta’s business.

FRED NIEUWLAND, CIO, MARS NEDERLAND BV, NETHERLANDS

IPE is doing a brilliant job of reporting on interesting and topical issues for European pension funds.

CHRIS VERHAEGEN, FORMER MEMBER OF THE BOARD, VRT, BELGIUM

IPE Magazine has always had a very good reputation in the Belgian pensions industry. It is very interesting to read what is happening at pension funds in other parts of Europe and IPE’s coverage about pensions matters at EU level is also very useful. The content is delivered in a way which is easily comprehensible for the reader, and IPE Daily News keeps the coverage current and relevant with the latest information.

FRED NIEUWLAND, CIO, MARS NEDERLAND BV, NETHERLANDS

IPE sits perfectly between very tough analytical literature and a newspaper. It is our main source of information and I recommend it to every colleague who joins.

MARKUS SCHAEN, SENIOR FUND MANAGER, MN, THE NETHERLANDS

IPE covers a good variety of very current and relevant topics. It is good to read the high-level, independent and objective perspectives from pension funds in other European countries; many of them are dealing with the same issues as we are, so it is interesting to learn from their experiences, especially when they are ahead of where we are on the curve.

THOMAS GROFFMANN, ADMINISTRATOR OF THE RESERVE FUNDS, EUROPEAN PATENT OFFICE, GERMANY

IPE provides to institutional pension funds a broad platform of excellent quality with a good mix of content. The strategic discussions about how pension funds allocate are of particular interest to me.

IVONNE FORNO, MANAGING DIRECTOR, LABORFONDS, ITALY

IPE editorial is very useful for me and my colleagues, because Italian pension funds (second pillar) are very young in terms of experience and AUM. IPE editorial provides coverage of foreign pension funds’ experiences from which we can take ideas; we can also use it to share ideas regarding new and pioneering projects.

PHILIPPE REY, CEO, UMR COREM, FRANCE

I read regularly the French media like Option Finance or l’Agefi. For our institution, IPE brings a few differentiating things such as a vision of the pension fund market in Europe and also highlights the investment strategy of our European counterparts. Every year, I also like to receive the list of European management companies and the list of pension funds, which gives us a good view of the market.
IPE Magazine is the most relevant and targeted medium for investment managers and other service providers to deliver their message to the decision makers in Europe's pensions community.

Since the very first issue in 1997, IPE has led the field with a unique brand of information, analysis, news and data dedicated to Europe's pension fund community. Close connections with that community are our hallmark.

### KEY TARGET READERS

#### BUY SIDE / INVESTORS / CAPITAL OWNERS

<table>
<thead>
<tr>
<th>Category</th>
<th>2020/21</th>
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<tbody>
<tr>
<td>PENSION FUND &amp; OTHER</td>
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<tr>
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<td>Financial Institutions - Continental Europe</td>
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<td>Financial Institutions - UK</td>
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<td>Consultants - UK</td>
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<td>All buy side - Rest of World</td>
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<td>Key Pensions Industry Influencers - Globally</td>
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<td><strong>TOTAL BUY SIDE</strong></td>
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#### SUPPLY SIDE / VENDORS / SERVICE PROVIDERS

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<td>Institutional Broking, Derivative Sales</td>
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<td>Data &amp; Information Providers</td>
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<td>Performance Monitors &amp; Measurement</td>
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<td>Professional Services</td>
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<td><strong>TOTAL SUPPLY SIDE</strong></td>
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**TOTAL CIRCULATION** | **10,304**
IPE’s circulation is updated regularly to give advertisers the best possible readership within our target market. The circulation is audited by the UK’s ABC, the Audit Bureau of Circulations, which is an independent association responsible for verifying a publication’s circulation.

IPE’s average monthly distribution, July 2020-June 2021, was 10,296. The circulation for the June 2021 issue of IPE was 10,304.

GEOGRAPHIC BREAKDOWN

7,073 Europe (ex.UK)
2,704 United Kingdom
375 North America
144 RoW
10,296 Total Circulation

COPIES/EUROPE

112 Austria
237 Belgium
427 Denmark
128 Finland
812 France
1,156 Germany
17 Greece
42 Iceland
351 Ireland
535 Italy
111 Luxembourg
1,251 Netherlands
71 Norway
58 Portugal
313 Spain
225 Sweden
1,006 Switzerland
2,704 United Kingdom

IPE INTERNATIONAL PUBLISHERS LTD. WWW.IPE.COM
## Editorial outline 2022

Delivered digitally and in print

<table>
<thead>
<tr>
<th>Country Reports</th>
<th>Asset Class</th>
<th>Surveys</th>
<th>Special Reports</th>
<th>Guides / Rankings</th>
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<td>Investment Grade Credit</td>
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<td>Ireland*</td>
<td>Alternatives: Hedge Funds</td>
<td>Funds of Hedge Funds</td>
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<td>March</td>
<td>Netherlands</td>
<td>Equities</td>
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<tr>
<td>April</td>
<td>Germany*</td>
<td>Fixed Income &amp; Credit</td>
<td>High Yield and Loans</td>
<td>Consultants* and Manager Selection</td>
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<td>May</td>
<td>UK*</td>
<td>Emerging Market Equities</td>
<td>Emerging Market Equities</td>
<td>Impact Investing</td>
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<td>June</td>
<td>Nordic Region</td>
<td>Equities</td>
<td>US Equities</td>
<td>Europe Outlook Including Inflation</td>
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<td>July/August</td>
<td>Italy*</td>
<td>Fixed Income &amp; Credit</td>
<td>Currency and Digital Currency</td>
<td>Technology and Investment Services*</td>
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<td>September</td>
<td>Netherlands*</td>
<td>Equities</td>
<td>Small and Mid-cap Equities</td>
<td>IPE Top 1000 Pension Funds</td>
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<td>October</td>
<td>France*</td>
<td>Emerging Market Debt</td>
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<td>Asia/China ETF Guide</td>
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<td>Switzerland*</td>
<td>Alternatives: Private Markets</td>
<td>Private Equity</td>
<td>ESG Outsourcing and Fiduciary Management*</td>
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<td>Equities</td>
<td>Global Equities</td>
<td>Prospects for 2023 Including Inflation</td>
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<td>Investment Grade Credit</td>
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*IPE Pensions Market Survey. Asset managers wishing to participate in any IPE surveys should contact dominic.gane@ipe.com.*
Information & rates 2022

PUBLISHING SCHEDULE 2022

<table>
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<tr>
<th>ISSUE 2022</th>
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<th>COPY DATE FOR ADVERTISEMENTS</th>
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<td>17 June</td>
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<td>December</td>
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| ISSUE 2023      |                                   |                              |                 |
| January         | 02 December                       | 14 December                  | 02 January 2023 |

PRINT ADVERTISING RATES 2022

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<th>RATE</th>
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<tr>
<td>Full page, Run of magazine</td>
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<tr>
<td>Full page, Page 4 or 6</td>
<td>11,500</td>
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<tr>
<td>Full page, First RHP page</td>
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<tr>
<td>Junior page</td>
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<td>Half page</td>
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<td>Quarter page</td>
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<td>Double page spread</td>
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<tr>
<td>Half page spread</td>
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<td>Inside front cover</td>
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MECHANICAL DATA

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<td>(2 full pages plus 10mm bleed each)</td>
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<tr>
<td>Full page - trim</td>
<td>335</td>
<td>245</td>
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<tr>
<td>Plus 10mm bleed</td>
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<tr>
<td>Junior page</td>
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<tr>
<td>Half page - horizontal</td>
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<td>Half page - vertical</td>
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<tr>
<td>Quarter page - strip</td>
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<td>210</td>
</tr>
<tr>
<td>Quarter page - box</td>
<td>140</td>
<td>100</td>
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Advertising material to be provided as a press optimised PDF file. Please add crop marks indicating trim and bleed and make sure all files are CMYK and pictures are 300dpi.

SPONSORED COMMENTARY SPECS

FULL-PAGE SPONSORED COMMENTARY
- Text: 1,000 - 1,100 words in a word document (including disclaimer & title)
- EPS company logo
  Optional, either:
  - Picture of the author(s): 300 dpi, JPG or
  - Maximum two charts: 50mm high x 107mm wide maximum image size, accepted formats: EPS or PDF (as individual files)

DOUBLE PAGE SPREAD SPONSORED COMMENTARY
- Text: 2,000 - 2,200 words in a word document (including disclaimer & title)
- EPS company logo
  Optional, either:
  - Picture of the author(s): 300 dpi, JPG or
  - Maximum two charts: 50mm high x 107mm wide maximum image size, accepted formats: EPS or PDF (as individual files)
The leading website addressing the information needs of European pension funds, insurance companies, family offices, foundations, sovereign funds and global asset managers and consultants.

IPE.com enables asset managers and other service providers to reach pension funds via creative advertising opportunities, thought leadership and content marketing, webcasts for lead generation and email newsletter advertising.

**KEY ANALYTICS**

**AVERAGE MONTHLY USERS**

**126,000** Average monthly unique users  
**213,000** Average monthly page views  
**9,800** Users visiting four+ times per month

**USAGE BY DEVICE**

75% VIA MOBILE/TABLET  
25% VIA DESKTOP

**GEOGRAPHICAL BREAKDOWN**

22% United Kingdom  
37% Europe ex-UK  
21% North America  
14% Asia  
6% ROW

**DAILY NEWS EMAIL STATISTICS**

40,761 Recipients

15% AVERAGE OPEN RATE  
9% AVERAGE CLICK-THRU RATE

These analytics are correct at 1st November 2021
IPE’s content marketing platform

REFERENCE HUB USER STATISTICS

13,352 Average monthly users
1,790 Average monthly regular users
24,357 Hub Digest email recipients (investors only)
42,072 Hub Solus email recipients

Unlimited content uploads that will help showcase, amplify and distribute your expertise

- Promote your thought leadership with unlimited uploads of your white papers, research reports, videos;
- Reach IPE’s industry-leading database of pension funds and other institutional investors;
- Creative email campaigns.

You provide the content, we do everything else

- IPE uploads and classifies your content and builds your profile for your sign-off
- Your fully searchable online profile includes:
  - Company overview, key data, bios of your key people, video promotion;
  - Key investment strategies, white papers, research reports, videos.
- Quarterly reporting

RATES

For a package of an annual digital profile, unlimited content hosting, solus emails, and multiple email promotions of your Hub content across a range of IPE email services.

Prices range from £9,840 p.a. to £15,000 p.a. depending on volume of client content.
The challenges we have faced because of Covid-19 have given real estate added importance as a source of new opportunities, and in the reconfiguration of traditional sectors as the “new normal” of more flexible and environmentally conscious living and working takes shape.

In other parts of the real assets universe, infrastructure is seen by governments as an important driver of recovery; forestry and agriculture will play an increasingly important role in achieving net zero and ensuring food security. All this set against a backdrop of increasingly urgent climate reduction targets.

In all these areas IPE Real Assets continues to invest to ensure it delivers the intelligence you need to thrive today in the years ahead.
**REIM REFERENCE GUIDE**

**IN PRINT**
The REIM Guide is mailed to a circulation of 8,240 with additional copies distributed at key industry events. Present your company information across a double-page spread in the regions where you invest. The Guide is divided into four regions: Europe, Asia Pacific, North America and Latin America.

**ONLINE**
The IPE Reference Hub enables your firm to engage with over 15,000 institutional investors. An investment manager profile on the IPE Reference Hub is a versatile branding and content marketing tool that provides scope and flexibility.

The IPE Reference Hub now has its own dedicated section for Investment Managers in Infrastructure, Agriculture and Forestry.

Now in its 18th year, the IPE Real Estate Global Conference & Awards has become the premier event of its kind for institutional investors. The full-day conference is a forum for investors examining the key issues they face. The evening Awards Ceremony recognises and rewards best practice, outstanding performance and innovation within the real estate sector. The 2021 IPE Real Estate Global Conference & Awards will take place at the Grand Hotel Krasnapolsky on 19 May 2022.

IPE’s Real Assets and Infrastructure Investment Strategies Conference, which will be held in September 2022, will explore these fast growing asset classes. This event will bring together investment decision makers at global pension funds, experts from the asset management community, leading consultants and academics.

**Europe/Asia**
An exciting high-level informal marketing and networking opportunity with decision makers at pension funds and other institutional investors in four European cities: Copenhagen (25 January 2022), Amsterdam (26 January), Munich (27 January) and London (28 January). This is a platform for pension funds to learn more about the latest research on topical themes from investment managers.
**SPONSOR BENEFITS**
- IPE Webcasts enable asset managers, index providers and other interested financial services companies to speak directly to prospects to showcase their expertise, demonstrate and thought leadership and help them to convert engaged viewers into customers.
- In addition to IPE’s marketing of the webcast you will have the opportunity to invite your current and target clients to your webcast.
- IPE captures your Webcast registrant/viewer details (including job title, phone number and email address) and delivers them to you post event in a fully documented activity report.
- IPE’s unparalleled reach among investors gets you directly to your market.
- You will have the opportunity to vet registrations.
- A recording of the webcast is stored permanently and can be used by the client for use on its website or other channels.

**THE PROCESS**
- You decide the subject matter and the speaker, we do the rest!
- IPE appoints an independent moderator (an experienced financial journalist) who works with your speaker or speakers to chair the event including managing Q&A.
- IPE offers rehearsals to prepare your speaker/s and ensure the smooth running of the webcast.
- IPE is responsible for marketing your webcast: ideally this commences six weeks prior to the webcast.
- On request we can invite your wish-list of names to attend the webcast.
- Full technical support is provided throughout.

**THE WEBCAST**
- IPE Webcasts are normally a one-hour live event using the IPE channel on the BrightTALK platform.
- Audio or video (talking head) plus Powerpoint presentation.
- Each webcast is streamed live with your branding, the speaker’s photograph, the facility to support the webcast with slides and to ask pre-agreed questions of the audience.
- The audience has the opportunity to ask questions by emailing the moderator, which the speaker can answer live.
- Audience polling function (scheduled in advance)
- Approximately allocation of time during the Webcast: 5 minutes of introduction/30 minutes presentation/10 minutes questions and answers session with the moderator (pre-agreed)/15 minutes live questions & answers session from the audience.

**WAYS TO PARTICIPATE IN AN IPE WEBCAST**
1. Single sponsor: exclusive use of the air time by one organisation
2. Multi-sponsor: based on a scheduled topic calendar; air time shared by two or more organisations

**RATES**
- SINGLE SPONSOR WEBCAST: £16,500
- MULTI-SPONSOR WEBCAST: from £7,500 per sponsor
2022 Digital Advertising Rates & Specifications

IPE.COM RATES

GBP PER CPM | COST PER THOUSAND IMPRESSIONS £
Run of site Leaderboard and MPU £95 cpm
Half page MPU and expandable MPU and leaderboard £110 cpm
Floor Ad £120 cpm
Site takeover (inc x1 email promotion) £13,500 per day

IPE.COM TECHNICAL SPECIFICATIONS

Leaderboard 728 x 90
Floor Ad 728 x 90
MPU 300 x 250
Half page MPU 300 x 600
Expandable MPU (must expand to left 600 x 250) 300 x 250
Expandable Leaderboard (must expand down to 728 x 180) 728 x 90

ACCEPTED FORMATS: JPG, GIF, FLASH, HTML5

IPE EMAIL NEWSLETTER ADVERTISING

SPONSORED MESSAGE £
Per email £1,675
For 5 days of emails (not consecutive) £6,000

TOP AND BOTTOM BANNER

Per email £1,400
For 5 days of emails (not consecutive) £4,800
Sponsored message plus top and bottom banner Per email £1,995

IPE NEWSLETTER TECHNICAL SPECIFICATIONS

Sponsored message logo (150 x RIP)
55 words of text (3 lines) plus linking url
Top and bottom banner 728 x 90
INCREASE YOUR VISIBILITY IN YOUR TARGET MARKET WITH THIS IMPORTANT PRINT GUIDE

A double page spread of company information will be delivered to the readership of IPE magazine, which includes over 6,000 senior pension fund executives.

A DOUBLE PAGE SPREAD FOR YOUR COMPANY PROFILE, CONSISTING OF:

- Company name & logo
- Overview
- Investment process & research
- Strategies & products
- Key Data
- Key People
- Locations

COST PER PRINT PROFILE: £4,250
FOR GERMAN-SPEAKING INSTITUTIONAL INVESTORS

IPE’s business in the D.A.CH region continues to develop through IPE D.A.CH, our Munich-based subsidiary, through business breakfasts, a directory of asset managers active in the region, an annual survey of investor needs in the region and an annual yearbook rounding up developments in the institutional investment industry in the German speaking countries.

**ASSET MANAGEMENT GUIDE**

IPE D.A.CH Asset Management Guide provides detailed profiles of over 100 asset managers active in the D.A.CH market. The Guide is distributed to over 4,700 institutional investors in the German speaking region. The guide is available as a searchable online tool which can be updated any time. **Published in January.**

**SURVEY OF GERMAN INSTITUTIONAL INVESTORS**

The annual survey of over 120 German investors with a combined €600bn of AuM is a study of what respondents are thinking about their strategies, asset allocation, as well as their asset managers and consultants. **Published in May.**

**ASSET MANAGEMENT YEARBOOK**

This established German language publication reports on the trends in the German institutional market, with analysis of a detailed survey of pension funds and other investors in Germany. **Published in July.**

**INSTITUTIONAL ASSETCLASS FOCUS**

This new publication will focus on a specific asset class and will be tailored specifically for investors in the D.A.CH region. **Published quarterly.**

**BUSINESS BREAKFASTS**

Series of educational and networking events on specific topics, held throughout the year for local investors in four German cities.

**IPE D.A.CH INSTITUTIONAL WEEK**

An online event for investors in the D.A.CH region consisting of three afternoon sessions with keynote speakers and panel discussions, providing expert insights and perspectives on the current challenges and opportunities facing the industry. **31 May-2 June 2022**

[institutional-investment.de](http://institutional-investment.de)
Now in its 22nd year, the IPE Annual Conference is a well established fixture in the European pensions calendar. Top-level international speakers with a background in politics, academia and industry practice make this event the leading international forum for discussion of the key trends and issues facing pension funds and other institutional investors.

The Awards Dinner and Ceremony recognises and rewards best practice and innovation among Europe’s diverse pensions providers, and the contribution of leading industry figures. Each year close to 700 senior professionals from across the industry join us for this key event.

WHY DO PENSION FUNDS & OTHER INSTITUTIONAL INVESTORS ATTEND THE IPE AWARDS?

- Rich, top level content
  - Topical panel discussions
  - Top international speakers
- Networking with other senior professionals at the Conference and at the Awards Dinner
- Recognition of the bar-raising achievements of a diverse range of pension funds from across Europe
- Celebration of excellence by creating a meaningful and broad set of benchmarks
- A rigorous and independent judging process

UNIQUE SALES AND MARKETING OPPORTUNITIES

This event affords multiple opportunities to reach and influence the key players in the industry across print, online and at the event itself, with a particular focus on fulfilling the following marketing objectives:

- arrange high-level introductions, meetings & networking
- increase brand awareness
- promote brand positioning & association with specific topics
- showcase your expertise
- generate qualified leads
- deepen your market research & intelligence
RICH, TOP-LEVEL CONTENT

TOP INTERNATIONAL SPEAKERS

- Al Gore
- Anders Fogh Rasmussen
- Mary Robinson

TOPICAL PANEL DISCUSSIONS

- Impact Investing: Measurement and Management
  Eugene O’Callaghan, Director, Ireland Strategic Investment Fund
  Peter Löwe, Head of Responsible Investment, AkzoNobel
  Olivier Rousseau, Executive Director FRR (Fonds de Réservation pour les Retraites)
  Fakh Ward, Chief Responsible Investment Officer, Brussels Pension Partnership
  Discussion led by Sony Kapoor, Managing Director, Re-Define

NETWORKING WITH OTHER SENIOR PROFESSIONALS

- AT THE CONFERENCE...
- AT THE AWARDS DINNER...

RECOGNITION OF ACHIEVEMENT & CELEBRATION OF EXCELLENCE

To request a brochure with full details of the IPE Conference & Awards and discuss sponsorship opportunities please contact Daniel Brill on +44 (0) 20 7397 5280 or email dan.brill@ipe.com
## Events calendar 2022

<table>
<thead>
<tr>
<th>DATE</th>
<th>EVENT</th>
<th>FORMAT</th>
<th>LOCATION / AUDIENCE</th>
</tr>
</thead>
<tbody>
<tr>
<td>25 Jan</td>
<td>IPE Real Assets Breakfasts Seminar Series</td>
<td>In person</td>
<td>Copenhagen</td>
</tr>
<tr>
<td>26 Jan</td>
<td>IPE Real Assets Breakfasts Seminar Series</td>
<td>In person</td>
<td>Amsterdam</td>
</tr>
<tr>
<td>27 Jan</td>
<td>IPE Real Assets Breakfasts Seminar Series</td>
<td>In person</td>
<td>Munich</td>
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<tr>
<td>28 Jan</td>
<td>IPE Real Assets Breakfasts Seminar Series</td>
<td>In person</td>
<td>London</td>
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<tr>
<td>2 Feb</td>
<td>IPE Nordic - Winter</td>
<td>Virtual</td>
<td>Nordics</td>
</tr>
<tr>
<td>9 Feb</td>
<td>IPE Pensions Tech</td>
<td>Virtual</td>
<td>Global audience</td>
</tr>
<tr>
<td>28 Apr</td>
<td>IPE ESG Global Forum: Focus on Biodiversity</td>
<td>Virtual</td>
<td>Global audience</td>
</tr>
<tr>
<td>6 May</td>
<td>IPE Pensions Tech: ESG Tech</td>
<td>Virtual</td>
<td>Global audience</td>
</tr>
<tr>
<td>18 May</td>
<td>IPE Quest Roundtable &amp; Dinner at the IPE Real Estate Conference &amp; Awards</td>
<td>In person</td>
<td>Amsterdam</td>
</tr>
<tr>
<td>19 May</td>
<td>IPE Real Estate Global Conference &amp; Awards</td>
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<td>Amsterdam</td>
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<tr>
<td>31 May-2 Jun</td>
<td>IPE DACH Institutional Week</td>
<td>Virtual</td>
<td>German</td>
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<tr>
<td>1 Jun</td>
<td>IPE Nordic - Summer</td>
<td>Virtual</td>
<td>Nordics</td>
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<tr>
<td>15 &amp; 16 Jun</td>
<td>IPE Summer Pensions Congress</td>
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<td>UK and global audience</td>
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<td>15 Sep</td>
<td>IPE Real Assets &amp; Infrastructure Global Investor Conference &amp; Awards</td>
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<td>Germany or Switzerland</td>
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<tr>
<td>5 Oct</td>
<td>IPE ESG Switzerland Seminar</td>
<td>In person</td>
<td>Zurich</td>
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<td>6 Oct</td>
<td>IPE Iceland</td>
<td>In person</td>
<td>Iceland</td>
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<tr>
<td>6 Oct</td>
<td>IPE ESG Netherlands Seminar</td>
<td>In person</td>
<td>Rotterdam or Amsterdam</td>
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<tr>
<td>11 Oct</td>
<td>IPE ESG Germany Seminar</td>
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<td>Munich</td>
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<tr>
<td>26 Oct</td>
<td>IPE Nordic Forum - Autumn</td>
<td>Virtual</td>
<td>Nordics</td>
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<tr>
<td>1 Nov</td>
<td>IPE Pensions Tech</td>
<td>Virtual</td>
<td>Global audience</td>
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<tr>
<td>30 Nov</td>
<td>IPE Quest Roundtable at the IPE Conference &amp; Awards</td>
<td>In person</td>
<td>Copenhagen or Rotterdam</td>
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<tr>
<td>30 Nov</td>
<td>IPE Awards Speakers Dinner</td>
<td>In person</td>
<td>Copenhagen or Rotterdam</td>
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<tr>
<td>1 Dec</td>
<td>IPE Conference &amp; Awards - Day 1</td>
<td>In person</td>
<td>Copenhagen or Rotterdam</td>
</tr>
<tr>
<td>2 Dec</td>
<td>IPE Conference &amp; Awards - Day 2</td>
<td>In person</td>
<td>Copenhagen or Rotterdam</td>
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</table>
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