



**List of the columns of data you will receive in an excel file
in return for your investment in the IPE Top 500 Asset Managers**

1. Worldwide ranking by AUM (current and previous year)
2. European institutional ranking by AUM (current and previous year)
3. Address
4. Telephone
5. Website
6. Parent Company/ Year Founded
7. Description of Firm
8. Senior Management (CEO; CIO; COO; Head of Institutional Business)
9. Offices worldwide
10. Investment locations worldwide
11. Total investment professionals
12. Fund/portfolio managers
13. Analysts
14. ESG/SRI/ responsible investment specialists
15. Engagement/ corporate governance specialists
16. Number of European institutional clients
17. Net gain/ loss in no. of European institutional clients
18. AUM As at
19. AUM Worldwide €m
20. AUM External worldwide €m
21. AUM External European clients €m
22. AUM External institutional clients €m
23. AUM External European institutional clients €m
24. AUM Institutional clients in HQ country €m
25. AUM All non-institutional clients €m
26. Net global client asset inflows/ outflows €m
27. Net asset inflows/outflows - European institutional €m
28. Client type breakdown. All Institutional Clients - Pension funds
29. Client type breakdown. European Institutional Clients - Pension funds
30. Client type breakdown. All Institutional Clients - Central banks
31. Client type breakdown. European Institutional Clients - Central banks
32. Client type breakdown. All Institutional Clients - Sovereign entities
33. Client type breakdown. European Institutional Clients - Sovereign entities
34. Client type breakdown. All Institutional Clients - Banks
35. Client type breakdown. European Institutional Clients - Banks
36. Client type breakdown. All Institutional Clients - Insurance companies
37. Client type breakdown. European Institutional Clients - Insurance companies
38. Client type breakdown. All Institutional Clients - Multi manager/funds of funds
39. Client type breakdown. European Institutional Clients - Multi manager/funds of funds
40. Client type breakdown. All Institutional Clients - Charities, foundations and non-profits
41. Client type breakdown. European Institutional Clients - Charities, foundations and non-profits
42. Client type breakdown. All Institutional Clients - Family offices and trusts
43. Client type breakdown. European Institutional Clients - Family offices and trusts
44. Client type breakdown. All Institutional Clients - Corporate and other institutional clients
45. Client type breakdown. European Institutional Clients - Corporate and other institutional clients
46. Non-institutional clients breakdown: Direct to retail investors
47. Non-institutional clients breakdown: Wholesale
48. Non-institutional clients breakdown: Private wealth
49. Non-institutional clients breakdown: Other
50. Assets managed for all external clients. Developed market equities - North America
51. Assets managed for European institutional clients. Developed market equities - North America
52. Assets managed for all external clients. Developed market equities - Europe
53. Assets managed for European institutional clients. Developed market equities - Europe
54. Assets managed for all external clients. Developed market equities - Asia/Asia Pacific
55. Assets managed for European institutional clients. Developed market equities - Asia/Asia Pacific
56. Assets managed for all external clients. Developed market equities - Other

57. Assets managed for European institutional clients. Developed market equities - Other
58. Assets managed for all external clients. Emerging market equities - Europe
59. Assets managed for European institutional clients. Emerging market equities - Europe
60. Assets managed for all external clients. Emerging market equities - Asia
61. Assets managed for European institutional clients. Emerging market equities - Asia
62. Assets managed for all external clients. Emerging market equities - Latin America
63. Assets managed for European institutional clients. Emerging market equities - Latin America
64. Assets managed for all external clients. Emerging market equities - Other
65. Assets managed for European institutional clients. Emerging market equities - Other
66. Assets managed for all external clients. Fixed income: public debt - North America
67. Assets managed for European institutional clients. Fixed income: public debt - North America
68. Assets managed for all external clients. Fixed income: public debt - Developed Europe
69. Assets managed for European institutional clients. Fixed income: public debt - Developed Europe
70. Fixed income: public debt - Developed Asia/Asia Pacific
71. Assets managed for European institutional clients. Fixed income: public debt - Developed Asia/Asia Pacific
72. Assets managed for all external clients. Fixed income: public debt - Other
73. Assets managed for European institutional clients. Fixed income: public debt - Other
74. Assets managed for all external clients. Fixed income: inv. grade corporate bonds - North America
75. Assets managed for European institutional clients. Fixed income: inv. grade corporate bonds - North America
76. Assets managed for all external clients. Fixed income: inv. grade corporate bonds - Developed Europe
77. Assets managed for European institutional clients. Fixed income: inv. grade corporate bonds - Developed Europe
78. Assets managed for all external clients. Fixed income: inv. grade corporate bonds - Developed Asia/Asia Pacific
79. Assets managed for European institutional clients. Fixed income: inv. grade corporate bonds - Developed Asia/Asia Pacific
80. Assets managed for all external clients. Fixed income: inv. grade corporate bonds - Other
81. Assets managed for European institutional clients. Fixed income: inv. grade corporate bonds - Other
82. Assets managed for all external clients. Other fixed income - High yield bonds
83. Assets managed for European institutional clients. Other fixed income - High yield bonds
84. Assets managed for all external clients. Other fixed income - Emerging market debt
85. Assets managed for European institutional clients. Other fixed income - Emerging market debt
86. Assets managed for all external clients. Other fixed income - Convertible bonds
87. Assets managed for European institutional clients. Other fixed income - Convertible bonds
88. Assets managed for all external clients. Other fixed income - Securitised credit
89. Assets managed for European institutional clients. Other fixed income - Securitised credit
90. Assets managed for all external clients. Other fixed income - Private debt
91. Assets managed for European institutional clients. Other fixed income - Private debt
92. Assets managed for all external clients. Other fixed income - Other
93. Assets managed for European institutional clients. Other fixed income - Other
94. Assets managed for all external clients - Cash
95. Assets managed for European institutional clients - Cash
96. Assets managed for all external clients - Commodities
97. Assets managed for European institutional clients - Commodities
98. Assets managed for all external clients - Currency
99. Assets managed for European institutional clients - Currency
100. Assets managed for all external clients - Hedge funds (inc. fund of funds)
101. Assets managed for European institutional clients - Hedge funds (inc. fund of funds)
102. Assets managed for all external clients - Infrastructure
103. Assets managed for European institutional clients - Infrastructure
104. Assets managed for all external clients - Multi-Asset
105. Assets managed for European institutional clients - Multi-Asset
106. Assets managed for all external clients - Private equity
107. Assets managed for European institutional clients - Private equity
108. Assets managed for all external clients - Real estate
109. Assets managed for European institutional clients - Real estate
110. Assets managed for all external clients - Tactical asset allocation
111. Assets managed for European institutional clients - Tactical asset allocation
112. Assets managed for all external clients - Other
113. Assets managed for European institutional clients - Other
114. Assets managed for all external clients. Actively Managed €m
115. Assets managed for European institutional clients. Actively Managed €m
116. Assets managed for all external clients. Passively Managed €m
117. Assets managed for European institutional clients. Passively Managed €m
118. Assets managed for all external clients. Factor investing (smart/enhanced beta) strategies/ products €m

- 119.Assets managed for European institutional clients. Factor investing (smart/enhanced beta) strategies/products €m
- 120.Assets managed for all external clients. Exchange traded funds (ETFs) €m
- 121.Assets managed for European institutional clients. Exchange traded funds (ETFs) €m
- 122.Assets managed for all external clients. ESG/SRI €m
- 123.Assets managed for European institutional clients. ESG/SRI €m
- 124.ESG/SRI for all external clients. Negative screening/ exclusion €m
- 125.ESG/SRI for European institutional clients. Negative screening/ exclusion €m
- 126.ESG/SRI for all external clients. Thematic investing €m
- 127.ESG/SRI for European institutional clients. Thematic investing €m
- 128.ESG/SRI for all external clients. Best-in-class €m
- 129.ESG/SRI for European institutional clients. Best-in-class €m
- 130.ESG/SRI for all external clients. Impact investing €m
- 131.ESG/SRI for European institutional clients. Impact investing €m
- 132.Type of Business

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